



North Turrumurra
Netball Club

Minutes Annual General Meeting

North Turrumurra Netball Club Incorporated

Monday 23rd October 2023

7pm

Ku-ring-gai Town Hall Meeting Rooms

Agenda

Meeting Opened 7.11pm

1. Motion to Approve Agenda

Put forward to be accepted (SM) second (NM)

2. Introduction of Committee Members

2023 Committee Members

President	Kate Walther
Vice President/Secretary	Caroline Macdonald
Treasurer	Melinda Harris
NetSetGO Coordinator	Simon Macdonald
Registrar	Nikki Morgan
Umpires Convenor	Lama Sweidan
Managers Convenor	Kate Thompson – Now Retired
Coaches Convenor	Mathew George – Now Retired
Equipment Coordinator	Gena Swift – Now Retired

3. Approve the Minutes of 2022 AGM

Put forward to be accepted (MH) second (SM)

4. Presidents Report - Year in Review

Per attached Annexure A

5. Financial Reports

Per attached Annexure B

Put forward to be accepted (CM) Second (NM)

MH has noted she no longer has access to the bank accounts after today, she will be removed to retiring.

6. 2024 Committee Elections

Re-Nominate

The following 2023 Committee Members have re-nominated for their current positions;

President	Kate Walther (Accepted CM, Second NM)
Vice President/Secretary	Caroline Macdonald (Accepted KW Second NM)
NetSetGO Coordinator/ Equipment Coordinator	Simon Macdonald (Accepted KW Second CM)
Registrar	Nikki Morgan (Accepted KW Second CM)
Umpires Convenor	Lama Sweidan (Accepted NM Second SM)

New Nominations

Joshua Walther	Treasurer (Accepted CM Second NM)
This role was held by Melinda Harris who is now retiring from this role.	
Player Development Coordinator	Currently Vacant
Grading Coordinator	Currently Vacant

Retiring Positions

Coaches Convenor	- Held by Mathew George
Managers Convenor	- Held by Kate Thompson

7. New Business

No new business to discuss

Meeting closed 8.05pm

Present at the Meeting

Kate Walther (KW)
Caroline Macdonald (CM)
Simon Macdonald (SM)
Melinda Harris (MH)
Nikki Morgan (NM)

Vote by Notice

Lama Sweidan (LS)
Joshua Walther (JW)

Annexure A

NORTH TURRAMURRA NETBALL CLUB 2023 AGM

PRESIDENT'S REPORT

2023 in Review

2023 saw a host of successful results and range of new initiatives engaged at North Turramurra Netball Club. This year the club;

- Trialed two grading days for pre-season
- Returned to providing Net Set Go (NSG) clinics
- Introduced merchandise line
- Implemented a new communications policy
- Worked with Netball NSW on new growth plans for NSG
- Curated early bird registration discounts
- Signed off on a new strategic plan, including the roll out of the 4R program, improved member feedback and reward/retention programs
- Greenlit a junior coaching program, and
- Hosted a grading day for all members as a social event

Grading was an unmitigated success this year, with zero grading complaints following the first round of grading (after two sessions). Due to numbers, the team landscape had to be rearranged, meaning 6 teams across 11s and 12s became 5, with some talented 11 year olds moving into 12s. This took a considerable amount of work from the Grading Convenor and Registrar, but yielded successful results across the season.

New policy and guidelines were an important step to reset the backwards trajectory NTNC had experienced over the preceding 5 years. These included a rejuvenated website, consistent socials planning and posts, a full communications and purchasing policy and strategic plan. Hashtags #FlyHighMagpies and #FlyLikeAMagpie were particularly engaging for users. Other posts with significant organic reach include the Mother's Day video and Presentation Day photos. Moving forwards, the executive have also agreed to workshop coaching policy after the AGM.

Partnering with Netball NSW allowed NTNC to enter into agreements with Pymble Public School and Barker College. PPS has been a fertile ground for NSG membership in the past, and Barker represents a new opportunity, with a strong contingent of new players registering this year. These partnerships will continue to grow into 2024, with Barker agreeing to TERM 1 sport being allocated to netball, and new clinics planned across the pre season. This has been supported by early bird registrations.

The merchandise line will provide a new revenue stream for 2024, which will form a significant part of our fundraising activities and complement the community building project the executive has undertaken to date. Wearing NTNC gear with pride helps to grow our brand and foster positive associations with the club that can be backed by our commitment to coaching and development for each player. Our Magpies will be encouraged to fly.

Annexure A Continued

The highlight of the year was the Presentation Day on Sunday 10 September, with 150 players and family members in attendance at the West Pymble Bowling Club, treated to an afternoon of bowls, afternoon tea, fairy floss and Karaoke. The attendance and atmosphere suggested the community feeling is still evident at NTNC and the club should do all that it can to harness that sentiment in 2024 and beyond.

Achievements in 2023

Despite reducing again this year by 4 teams, with the aid of some strong committee assistance the club was able to achieve;

- 9 of 11 teams in the 11+ age group made the semifinals
- 5 of 11 teams made it through to preliminary finals
- 3 teams competed in the grand final
- 2 teams won their grand final

This was a remarkable result for a small club. Further, we have achieved as many Spring comp teams as Winter comp teams, which is highly unusual for any club.

Due to the hard work of committee members, NTNC was also awarded a Woolworths Grant of \$8,000 - one of only 8 clubs Australia wide to be rewarded.

Magpie Futures

In 2024 we look forward to implementing more initiatives aimed at retaining members and growing the netball program. In accordance with our strategic plan accepted via vote by the executive, each new program and idea is aimed at community building, valuing our members and developing our players.

Some exciting new plans to look forward to include;

- Squad trainings at Canoon Rd from First week of February, Term 1
- Further cementing of player rewards and incentives via manager packs
- Rebuilding of the NSG program through Term 1 clinics, both as school sports program for K to 2, March 4 NetFit clinic and after school NSG
- A new uniform deal with an online supplier that connects direct to the consumer, reducing storage requirements and lead times on delivery
- The introduction of a Development Officer, who will assist with carrying out Squad training.
- NetFit membership giving our players access to new development opportunities
- The NT Academy, aimed at providing extra coaching to those juniors that want more development
- A grassroots Gold Club Membership which allows 12 tickets to all Swifts home games for 2024.

New uniforms will be voted on and sent to the supplier in early November to ensure they are ready for 2024. The campaign to gauge the most popular design is already underway on our socials and on the website. This significantly reduces the time requirements of executives and members and allows for faster and smoother delivery.

Annexure A Continued

Squad trainings are aimed at increasing the engagement of players at training and offering opportunity to develop players and coaches. The new Development officer will be putting forth a comprehensive plan to cover the needs of each player. We will also engage players from Swifts and Giants and Metro League players to provide aspiration as well as expert analysis. Age groups will begin together, with an opportunity to spend time in team groups and positional groups at different parts of the session.

Ideally, commonly performed drills will develop each player at their own level, with individual coaches then able to provide specific strategic and tactical advice in smaller groups. To finish, teams will play against each other. NT Academy players will then be given an opportunity at the end of the session to work on specific skills with an expert.

NetFit is a substantial complement to the player development program for 2024, offering the opportunity to provide support for team coaches. Junior coaches will also be engaged in NSG clinics to allow them the opportunity to flourish as leaders and give back to their club.

These initiatives are possible because the club has identified new revenue streams through merchandise and the NT academy. Budgeted outcomes suggest we will need to further fundraise \$1,900 for the March clinic.

Reward and retention programs coupled with the Swifts membership aim to continue engaging members and building on the goodwill we have achieved in 2023. I would like to thank the 2023 committee, including outgoing members Kate Thompson (Managers Convenor), Matt George (Coaching Convenor), Zoe Wang (Uniform Co-ordinator), Gena Swift (Gear Co-ordinator) and Mel Harris (Treasurer), and continuing executive Nikki Morgan, Caroline Macdonald, Simon Macdonald, Lama Sweden and Annella Chambers.

Annexure B – Financial Statements

NORTH TURRAMURRA NETBALL CLUB		
Receipts & Payments, Cash Position Statement		
Year to 31st October 2023		
	2023	2022
Receipts		
Clinics	147	1,798
Registration Fees	17,549	15,621
Uniforms	1,583	3,948
Grants	10,000	1,000
Sponsorship	-	1,500
Umpires	3,207	2,652
Miscellaneous	1,121	1,476
Total Receipts	33,607	27,995
Payments		
Registrations	(737)	(3,015)
Court Hire	(4,136)	(2,193)
Umpires	(8,514)	(12,974)
Coaches	(1,067)	(1,300)
Equipment	(2,022)	-
Swift Membership	-	(2,810)
Storage	(2,069)	(1,769)
Marketing	(438)	-
Uniforms & Merch	(12,919)	(1,776)
Presentation day	(3,701)	(5,951)
Miscellaneous	(978)	(1,183)
Total Payments	(36,581)	(32,971)
Surplus / (Shortfall)	(2,975)	(4,976)
Bank Statement		
Opening Bank	19,238	24,214
Change	(2,975)	(4,976)
Closing Bank	15,998	19,238
<i>Note:</i>		
<i>Includes pending receipts & payments to 31 October 2023</i>		

Annexure B Continued

<u>NORTH TURRAMURRA NETBALL CLUB - RECEIPTS</u>		
	<u>1/11/21 to 31/10/22</u>	<u>1/11/22 to 19/10/23</u>
<u>Registration Receipts</u>		
Pre season Clinic	\$ 431.20	147.00
Winter Comp - NetSetGo	\$ 4,839.48	\$ 1,146.65
Winter Comp - Junior	\$ 6,081.13	\$ 9,817.04
Winter Comp - Senior	\$ 3,841.91	\$ 3,015.00
Winter Comp - non player	\$ -	\$ -
Spring Comp - NetSetGo	\$ -	\$ 309.50
Spring Comp - Junior	\$ 858.48	\$ 1,942.01
Spring Comp - Senior	\$ -	\$ 262.00
Summer Twilight Comp	\$ -	\$ 155.40
School Holiday clinic	\$ -	\$ 196.00
Learn to Play Term 4	\$ 1,367.01	\$ 705.72
Sub total	\$ 17,419.21	\$ 17,696.32
<u>Other Receipts</u>		
Sponsorship	\$ 1,500.00	\$ -
Uniforms	\$ 3,948.57	\$ 1,582.88
Other	\$ 1,476.32	\$ 474.28
Grants	\$ 1,000.00	\$ 10,000.00
Umpire money from other clubs	\$ 2,652.00	\$ 3,207.00
	\$ 10,576.89	\$ 15,264.16
TOTAL DEPOSITS	<u>\$ 27,996.10</u>	<u>\$ 32,960.48</u>
<u>Expected deposits till end of season</u>		
Umpire money from other clubs		\$ 646.29
Notes:		
1. All ACV money in 2023 allocated to Juniors		
2. 2023 Mainly Market day collections but fully donated		

Annexure B Continued

<u>NORTH TURRAMURRA NETBALL CLUB - PAYMENTS</u>		
<u>Payments</u>	<u>1/11/21- 31/10/22</u>	<u>1/11/22 to 19/10/23</u>
KNA player regos + misc	(397.95)	-
kna player rego spring	-	-
Pre season clinics	-	-
Gala day exp	(282.00)	-
rego day exp	(41.10)	-
Presentation day exp	(5,951.27)	(3,701.37)
Court hire	(2,193.42)	(4,135.92)
grading day exp	(280.00)	(410.00)
Merchandise purchases	-	(11,885.50)
Uniforms	(1,776.17)	(1,033.82)
Umpiring fees & resources	(12,973.92)	(8,514.00)
coaching resources	(1,300.00)	(1,066.50)
Equipment	-	(2,021.88)
rego reimb - winter	(1,953.56)	(123.05)
rego spring reimb/building fund	-	(504.15)
rego Term 4 clinics reimb	(60.00)	(110.00)
Uniform purchase reimb	(545.00)	-
other misc exp	-	(534.10)
Committee discounts	-	-
Marketing	-	(438.00)
Administrative costs	(638.30)	(34.00)
Swift membership	(2,810.08)	-
Equipment storage costs	(1,769.00)	(2,069.00)
	<u>(32,971.77)</u>	<u>(36,581.29)</u>
<u>Expected payments till end of season</u>		Nil
Notes:		
1. Market day but fully donated		